

# BCF 211

## Acquisition Business Management

**A**cquisition Business Management offers hands-on experience in dealing with common financial issues in acquisition that include cost estimating; earned value analysis; Planning, Programming, Budgeting and Execution (PPBE); congressional enactment; and budget preparation and execution. Via the Internet, students must complete a self-paced review of basic concepts in preparation for classroom application. This precourse work is to be completed within a 60-day period immediately prior to the resident portion of the course.

**Objectives:** Students who successfully complete this course will be able to:

- prepare, justify, and defend budget exhibits and obligation/expenditure plans;
- formulate impact/reclama statements and reports; and
- develop and defend business aspects of the acquisition and PPBE cycle.

**Who Should Attend:** This course is for intermediate-level personnel in positions supporting DoD weapons systems and various aspects of business and financial management throughout the life cycle of a system.

**Prerequisite:** BCF 102 and BCF 103

**Recommended:** 2 years of acquisition experience and completion of ACQ 201

**Length:** Online precourse portion (self-paced)—60 days available to complete; resident portion immediately follows—5 class days

**Method of Delivery:** Resident

**PDS Code:** PGD



# BCF 215

## Operating and Support Cost Analysis

**T**his course provides students the concepts and methodologies needed to develop Operating and Support (O&S) cost estimates, total ownership cost reduction studies, Cost As an Independent Variable (CAIV) management processes, and other management decisions where O&S costs are relevant.

**Objectives:** Students who successfully complete this course will be able to:

- recognize the full spectrum of costs included in O&S cost estimates;
- plan and perform an O&S cost estimate that appropriately supports defense management decisions;
- obtain and normalize O&S data;
- apply appropriate cost estimating methods and models;
- document estimates; and
- apply economic analysis tools to evaluate alternative courses of action.

**Who Should Attend:** This is an assignment-specific course. It should be taken by DoD AT&L workforce personnel whose duties include (1) developing and/or evaluating O&S cost estimates, (2) conducting logistics support analyses, (3) engineering development in programs implementing CAIV or Reduction in Total Ownership Cost (RTOC) management, and (4) preparing cost and performance tradeoff analyses, such as force-structure studies. Participants will typically include members from the BCEFM; Life Cycle Logistics; and Systems Planning, Research, Development and Engineering communities. This course would also be appropriate for program/project managers.

**Prerequisite:** None

**Recommended:** 2 years of experience in defense acquisition cost estimating, financial management, logistics, engineering, or program management. BCF 101 and ACQ 101 are highly recommended. Competence in algebra is required.

**Length:** 5 class days

**Method of Delivery:** Resident/Local

**PDS Code:** Q2H

